

SOLIDARITY

The 2018 Annual Report



A photograph of several children sitting around a white table in a classroom or activity room. They are focused on a project, possibly a drawing or craft. One child in the foreground is wearing a blue jacket with green accents. Another child is holding a yellow pencil. The background shows a window with a view of a street and buildings. The image is overlaid with several white geometric shapes, including triangles and a large white arrow pointing right, which partially obscures the text.

More Than Numbers

*A numerical look back to remember all the
good things that God did in 2018*

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Message from the Executive Director

Thank you!

Solidarity's year has been a season filled with transitions. Our founding Executive Director moved onto a great organization. We brought the Solid Brasil team back to the US. We packed up the PALMs corporate office and moved into the Maple neighborhood. Solidarity's social enterprise, Solid T, was temporarily put on hiatus as we purchased a brand new printer. Faced with a tough financial situation, we made the difficult decision to lay off four After School Program staff.

In all of this transition, it was easy to question God's long term desire for Solidarity. What was He doing? Did He still have plans for Solidarity for the next decade?

Although it should not come as a surprise, God proved faithful through people like you - donors who filled the gap, churches that recognized the dignity of our friends and community, and neighbors who stepped up in times of need. **More Than Numbers is simply a way to thank and honor God's transformational work and your investment in our neighbors.**

With Gratitude,



Kevin Mo-Wong, Executive Director





Our Non-Profit

The History of Solidarity

In 2002, a small group of college students from Hope International University felt compelled to rediscover God's heart for The Church. They wanted to change the world for Jesus but had no clue how to do that. Armed with only a naive desire to love others well, it was almost as if they stumbled onto this path that God had been carving for years. This group of eight college students walked into a low income, gang-ridden neighborhood in Fullerton, CA and began to participate in the things God was already doing in the community. The college students came in to "serve", to "fix", and to "change" the neighborhood for Christ but instead fell deeply in love with a community, its people, and the rich culture.

Sixteen years later, Solidarity is a non-profit organization that desires for the rest of the world to recognize what we have experienced, that our neighbors are a strength of their city. God has been raising up leaders within the neighborhood who will shape their community to be an asset for the city.

Vision & Mission

Why does Solidarity choose to do what it does?

VISION

In a time when urban communities are often viewed negatively, *Solidarity envisions a world where urban communities are an asset for their city.*

So often the urban communities are looked at as a drag on the city - a place that needs to be better policed, developed, or purposed. We deeply believe that God has been shaping and molding these communities long before Solidarity was around and will continue to love and empower our neighbors far after Solidarity ceases to exist.

MISSION

So how do we get to see this envisioned world? Our mission is to help strengthen urban communities through Leadership, Education, Enterprise, Advocacy & Discipleship.

These five initiatives are the context by which we experience God's transformational power working in and through our neighbors.



L.E.E.A.D.



Solidarity's Five Areas of Transformation and Their Contexts For Relationship (Programs)



LEADERSHIP

- IMPACT
- Tilt
- Mamas De Maple



EDUCATION

- Garnet Homework Help



ENTERPRISE

- Solid T
- Solid City Coffee
- Workforce Development Program



ADVOCACY

- Camino Immigration Services
- Legislative Outreach



DISCIPLESHIP

- Merge
- Mamas Bible Study with Judy



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1

YOUNG ADULT HIRED
FROM THE
NEIGHBORHOOD

4

FORMER IMPACT
MENTEES BECAME
MENTORS

5

PARENT
TRAININGS
HELD IN THE
COMMUNITY

9

NEW
MONTHLY
DONORS

2x

CAMINO DOUBLED
EVERY SIGNIFICANT
MEASURABLE IN 2018

(# of applicants, retained clients, offices, asylum cases, & attorneys on staff)

4 AFTER-SCHOOL
PROGRAMS PUT
ON HIATUS DUE
TO FINANCIAL
CONSTRAINTS

8

FIRST TIME DECISIONS MADE TO
FOLLOW JESUS & 3 YOUTH RE-
COMMITTED THEIR LIVES TO HIM

Mamas Changing The Narrative Of Their Community

LEADERSHIP: Mamas de Maple - Martha S.

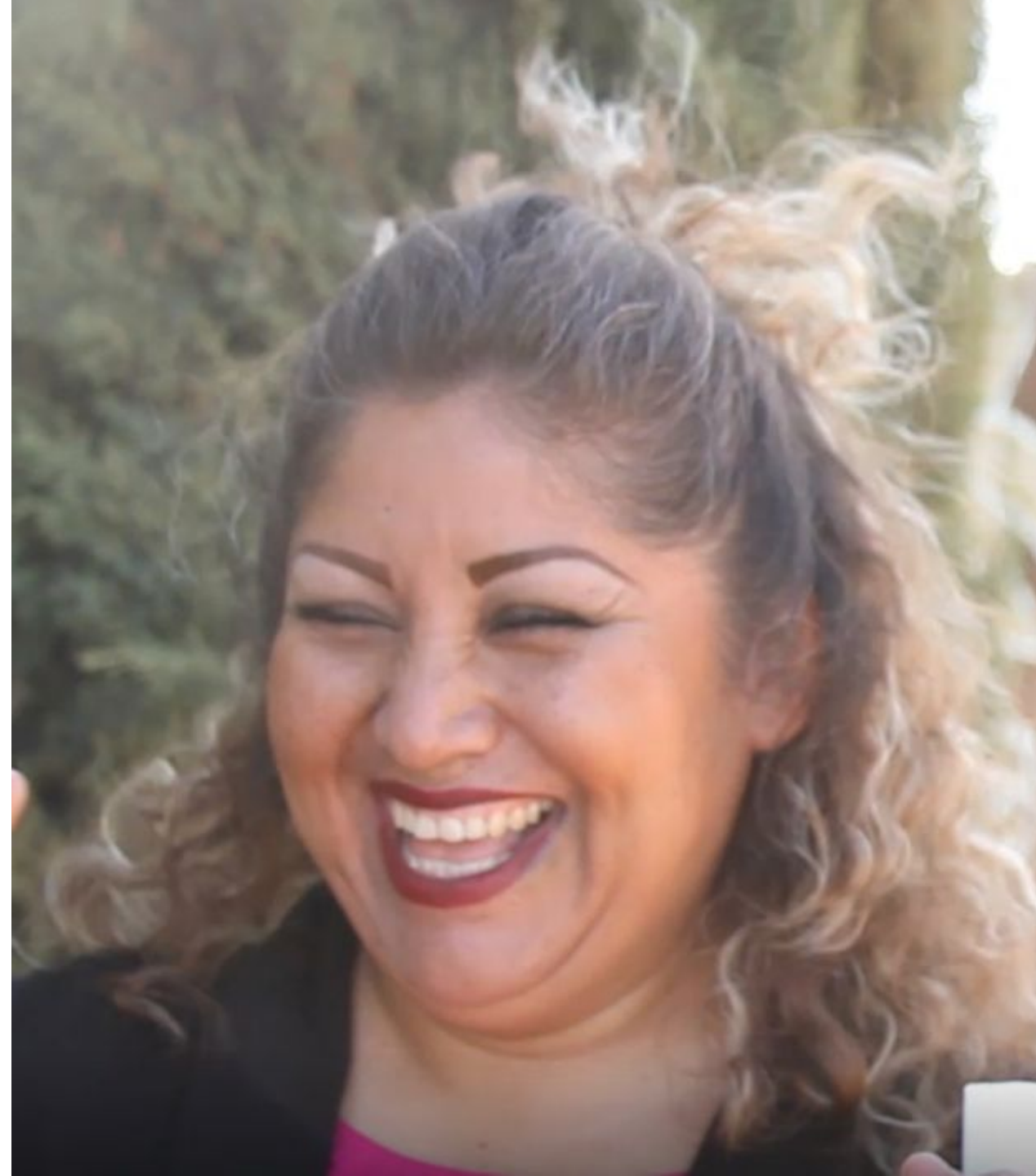
MARTHA S.

Nervousness set in when Martha was first approached with the opportunity. She was being asked to be in charge of the Maple Christmas Festival. She knew she couldn't pull this off on her own, and with the Solidarity staff being stretched thin with responsibilities, Martha decided to lean on the neighborhood leaders from Mamas de Maple to make the Christmas Festival happen.

When asked about the chance to lead with her, the leaders in Mamas De Maple resoundingly said "yes" to Martha and added that they would help carry the responsibility of throwing a neighborhood-wide party.

In response to a vacuum in staff participation, Mamas De Maple stepped up and threw one of the first parties to ever unite Garnet & Maple families together. For the past few years, Christmas festivals were thrown individually in each neighborhood. Due to the lack of man/woman power in Garnet, Mamas De Maple decided to open the festival to the Garnet neighborhood and helped build a relational bridge that reached across the city.

Martha and the Mamas stepped up during this time of need. There were moments that Martha doubted they would be able to get everything accomplished.





“Since many of our programs were shut down, I thought this year’s festival might take a step back. I doubted that we had enough time and that we would receive enough gifts for the store. But it was incredible to see all of the Mamas give so much everyday - their time, money, dedication, and skipping commitments - just to make sure the festival decorations were done on time.”

This group of resilient mothers kept their eyes on the goal. A gift drive was organized. An entire Whoville village was created and decorated. Members of Mamas De Maple paid for chair & table rentals. A neighborhood meal for 200 individuals was provided. They even booked someone to

play the Grinch and entertain the children.

Local churches came in to help out where the neighborhood leaders needed assistance. They provided gifts, management of the store, crafts, a photo booth, balloon art, face paint, and a bounce house.

In the end, 60 families attended and neighborhood parents were able to purchase nearly 400 toys for their 198 children.

“For me, seeing all of this come together on the day of the festival was marvelous. I could not believe all that we had done. All the volunteers were amazed by the

decorations and the Mamas loved hearing that everyone enjoyed the work they had put in.”

The beauty of the day usually goes unnoticed in the city. People can be quick to label the neighborhood as a “bad community” or only see it for the issues that our neighbors face - drugs, alcoholism, gang influence, fatherlessness, immigration, etc.

“Maybe some people judge the community because they don’t live here, and they have heard from others a negative perspective. I would love to invite those people to come, coexist, and to experience the community. The Mamas de Maple group are a good example because they are trying to make the community one whole family. This is why we want to invite others to experience the entertainment, cultural events, education, decorations, paintings, and events in our community.”

These mothers, the neighborhood leaders, are changing the narrative of their own community through an invitational spirit and a heart of hospitality. Martha and Mamas De Maple want others to see their neighborhood for the treasure that it is.

More Than Numbers

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12

MAMAS DE MAPLE PLANNED & HOSTED THE FIRST MAPLE COMMUNITY RESOURCE FAIR

17

STUDENTS ENROLLED IN MULTIPLE SOLIDARITY CFRs/PROGRAMS

18

WORKPLACE PROFESSIONALS HOSTED MOCK INTERVIEWS

15

MAMAS REGULARLY ATTENDED CLASSES

16x

TILT TOOK YOUTH ON AN OUTDOOR EXPERIENCE

22

NEW MAJOR DONORS

(Major Donor = \$1,000+ in one-time gift)



His Faith Kept Him Going

ADVOCACY: Camino Immigration Services - Carlos Z.



CARLOS Z.

Carlos Zuniga grew up in Mexico City, and in 1992, he made the long trek to Orange County. More specifically, Carlos and his family moved to the Garnet neighborhood, where Solidarity would be birthed just 10 years later.

Upon graduating high school, all he wanted to do was join the US Navy, to

serve the country he had called home for so long, a country that he loved. Because of his immigration status, he was denied, his dreams put off indefinitely.

Having been connected with Solidarity through his kids being a part of the after-school programs and teen center, Carlos reached out to Solidarity's Camino Immigration Services for help. *Both he and his family were weary from living in fear, but*

knew this was a far more free way to live than from what they were coming. Carlos recalled that he was always on edge, always afraid, and unsure of what the future held. When he started a family, he always worried about who would take care of them if something were to happen to him.

And yet, he never lost hold of hope.

In October of 2018, Camino was able to celebrate with Carlos and his family as he was welcomed in as a citizen. Don't be fooled - this process was long, tedious, and incredibly difficult, and there are many who don't find the relief Carlos found. Contrasting his prior feelings of being anxious, afraid, and unsure, Carlos now feels free, relieved, and safe. One of the greatest things he looks forward to with this newfound freedom is having the ability to vote, to help make decisions that will impact his community, his loved ones, and this country he both loves and calls his home.

Carlos fought to rise above the *NOISE*. To anyone else struggling to be seen as a *TREASURE*, he offers the reminder,

"There is always hope. Don't give up. Keep fighting. Keep doing what is right."

In the end, Carlos says this whole process has strengthened his faith and trust in the Lord. Having previously applied for citizenship and been denied for reasons he didn't understand, he knew applying a second time was riskier and would require him entrusting it to God. It was in God's hands, and he had faith that God would care for him and his family no matter the outcome. We are thankful the outcome was his citizenship as the Zuniga family is a gift to the community.



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25

NEIGHBORS OBTAINED
LEGAL WORK
AUTHORIZATION

41

IMPACT MENTOR
RELATIONSHIPS
FORMED

53

STUDENTS
ENROLLED IN
WORKFORCE
DEVELOPMENT

83%

PASS RATE
FOR WDP
STUDENTS

28

PARENTS ENROLLED IN
COMPUTER CLASSES

80

LEADERSHIP GOALS SET AND
WORKED ON THROUGH IMPACT'S
LEADERSHIP DEVELOPMENT



When Karen Found Her Voice

ENTERPRISE: Workforce Development Program – Karen C.

KAREN C.

Karen has always been quiet. She is strong, intelligent, and has the aroma of Jesus about her, but since we've known her (about 7 years) she's also been terribly shy.

Karen started in Solidarity's Glimpse After School Program when she was in 4th grade. Meg, our SOLFul Director, recalls, "Karen was always the kid in the corner, never drawing attention to herself. She was always a quiet observer." As she grew, she stepped into every program offered to her, not because she had the confidence to, she clarifies, but because Solidarity staff kept encouraging her to do so.

Karen's growth was slow and steady, but what really launched her most recent growth was when YOU sent her to camp.

Each year, Solidarity takes students to The Oaks Winter Camp, sponsored by generous donors





like you. Last year was Karen's first year going to this camp. She remembers being torn with desperately wanting to go but feeling something holding her back due to lack of friendship with the other students. She came out of that weekend with a renewed confidence and a solid foundation of friendships, which has helped her continue to grow.

Over the last couple of years, you have made it possible for Solidarity to institute a Workforce Development Program (WDP) that provides hard and soft job skills training (i.e. resume building, workplace communication, etc.) for our community.

When Karen heard about the communic-

ation training, she was sold.

As the weeks of the program progressed, she realized the program was so much more robust than what she had expected. In fact, after the training she received, she was more confident than ever in her ability to land a job. Not only has she built skills in writing and public speaking, her personal confidence has soared.

In fact, last April, our City Council members discussed an agenda item that had potential to greatly impact our immigrant communities. Solidarity rallied a group of pastors and community leaders to speak up and advocate for our communities. Karen was one of those leaders. She recalls being

incredibly nervous, but as the meeting progressed and one person after another came up and shared the gospel and their solidarity with her family and neighbors, her nerves slowly began to fade.

Then it was her turn to speak.

She remembers, "When they announced my name and where I'm from, all of my [nervousness] went away because it was something I really cared about; it felt like I actually had a voice in the meeting." □

You see, Karen has skin in the game. The decision the City Council would make would impact her, her family, her community, essentially everyone and everything she cares for.

She wasn't just speaking up for herself, she was speaking on behalf of those who didn't have the privilege of speaking for themselves. Karen was speaking on behalf of other kids who fear what tomorrow, or even tonight, will look like, whose voices may never be heard.

She was a voice for the voiceless. Her voice made a difference. She had influence. Karen *has* influence.

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120

DONORS MADE THEIR FIRST
DONATION EVER TO SOLIDARITY

546

TOTAL HOURS
COMPLETED BY
HOPE
INTERNATIONAL &
BIOLA STUDENT
INTERNS

\$45,316

MORE NET INCOME
THAN ORIGINALLY
BUDGETED

198

CHILDREN RECEIVED
NEW TOYS FROM THE
CHRISTMAS FESTIVAL
STORE

213

GUESTS
ATTENDED THE
GALA IN OCT

60,381

TOTAL PIECES OF
APPAREL PRINTED
THROUGH SOLID T

2018's Financial Snapshot

SUPPORT & REVENUE

GIFTS & DONATIONS

Individual Business Donations	\$ 471,344.35
Special Campaign Revenue	\$59,734.45
Fundraising Event Revenue	\$ 68,577.20
Total Gifts & Donations Revenue	\$ 599,656.00

GRANTS

Foundations	\$ 51,575.00
Government Grants	\$ 22,670.66
Total Grants Revenue	\$ 74,245.66

CFR - PROGRAMS

L.E.D. Program Revenue	\$ 4,520.25
Camino Legal Service Revenue	\$ 11,037.38
Total Program Revenue	\$ 15,557.63

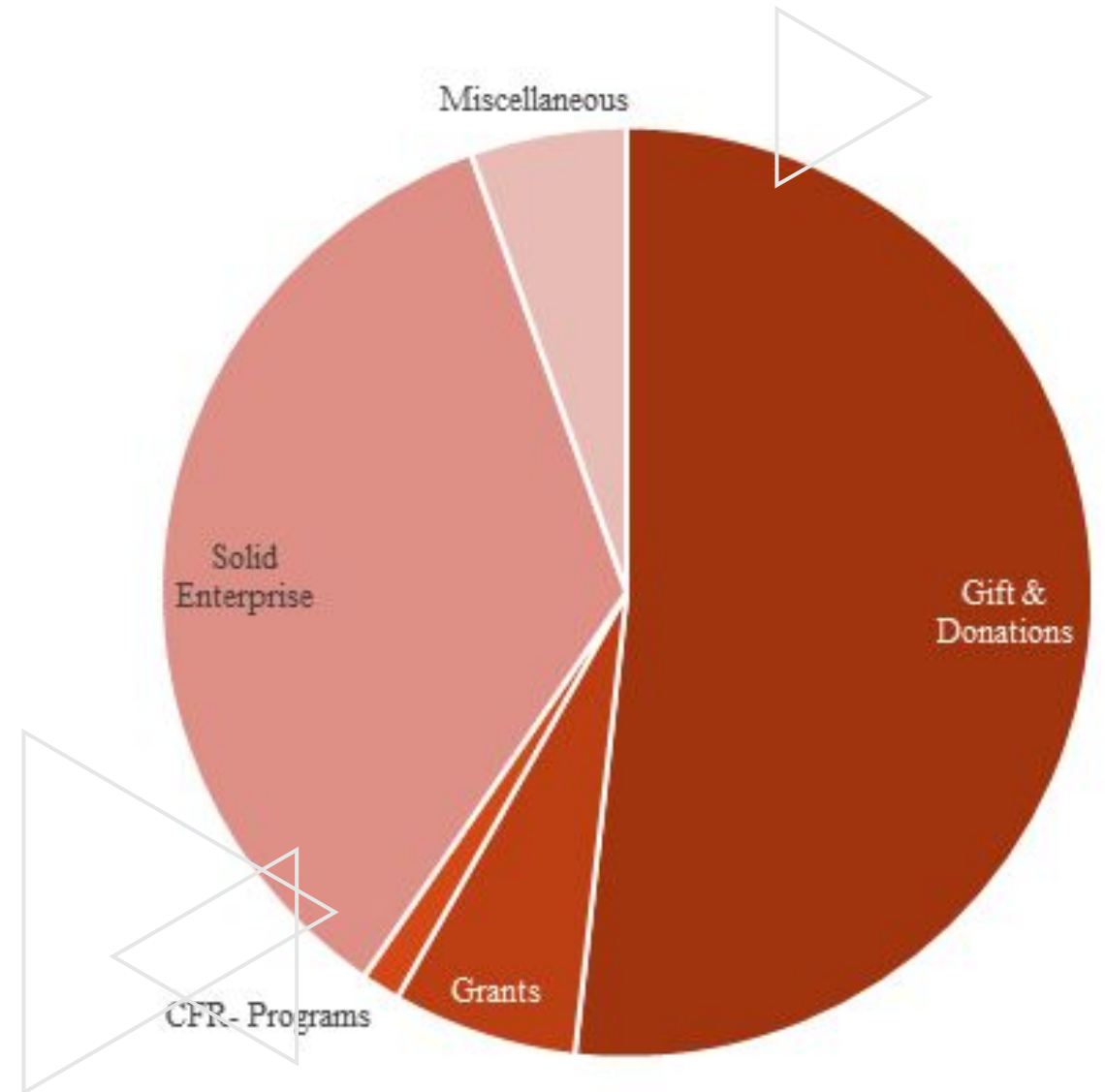
SOLID ENTERPRISE

Solid T Revenue	\$ 396,353.69
Solid City Coffee Revenue	\$ 9,132.94
Total Solid Enterprise Revenue	\$ 405,486.63

MISCELLANEOUS

Miscellaneous Revenue	\$ 31,784.92
Rental Revenue	\$ 31,935.00
Total Miscellaneous Revenue	\$62,862.92

TOTAL SUPPORT & REVENUE **\$1,157,808.84**



2018's Financial Snapshot

EXPENSES

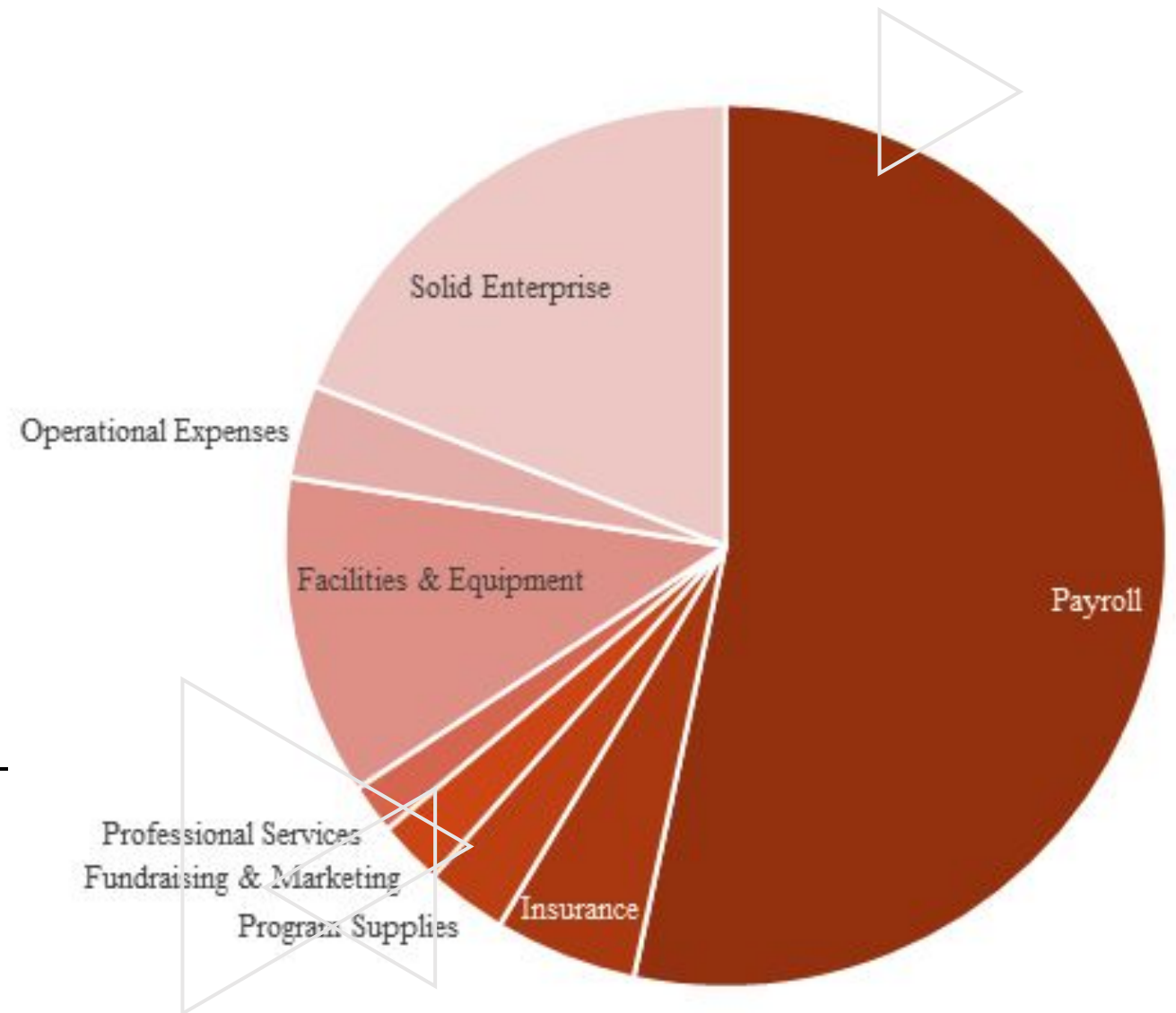
Payroll	\$ 587,426.76
Insurance	\$ 57,481.20
Program Supplies	\$ 32,723.70
Fundraising & Marketing	\$ 26,175.43
Professional Services	\$ 20,050.65
Facilities & Equipment	\$ 129,507.82
Operational Expenses	\$ 37,651.38
Solid Enterprise (Cost of Goods Sold)	\$ 210,199.93

TOTAL EXPENSES **\$ 1,101,216.87**

2018 NET INCOME

Total Support & Revenue	\$ 1,157,808.84
Total Expenses	\$ 1,101,216.87

TOTAL NET INCOME **\$ 56,591.97**



Get Involved

You are the ones who have always chosen to believe and invest in our neighbors

DONATE

Give (one time)

- It's as easy as heading to www.solidarityNPO.org/give

La Fuerza (monthly)

- Become a part of the brand new monthly donor community for as little as \$10/month

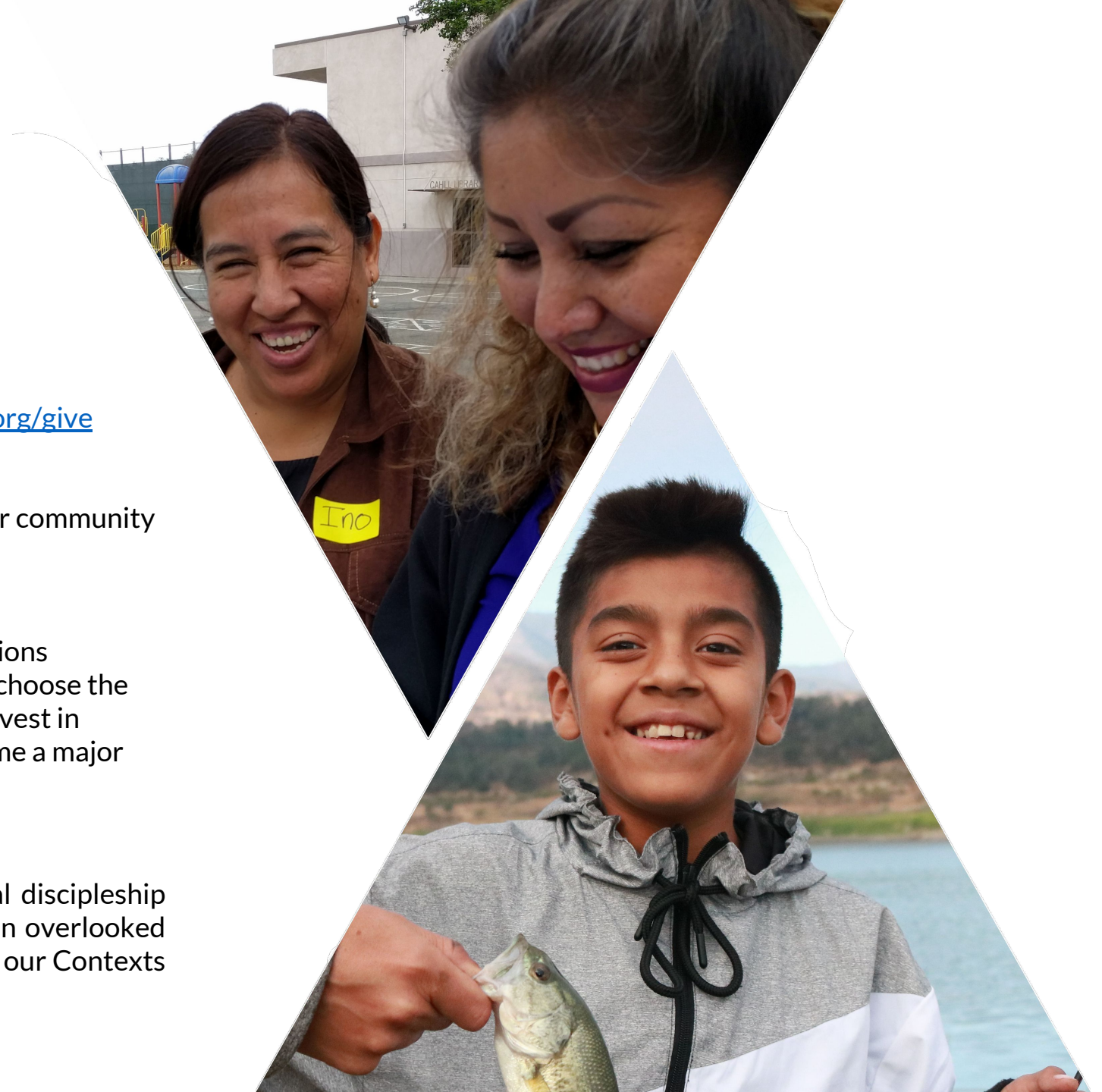
Invest With Purpose (\$2,000+ one time gift)

- Our CFRs - programs - depend on major donations
- Research Solidarity's Campaign Calendar and choose the one or two campaigns that you would like to invest in
- Contact Madison@solidarityNPO.org to become a major donor

VOLUNTEER

One of the greatest ways to grow in your personal discipleship with Jesus is to come alongside those who are often overlooked or go unheard. Come join our neighbors by engaging our Contexts for Relationship (programs).

www.solidarityNPO.org/volunteer



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